**AWS SaaS Sales**

This dataset contains transaction data from a fictitious SaaS company selling sales and marketing software to other companies (B2B). In the dataset, each row represents a product in a transaction, and the columns include:

Here is the Original Dataset: [Source](https://www.kaggle.com/datasets/nnthanh101/aws-saas-sales)

1. Row ID: A unique identifier for each transaction.

2. Order ID: A unique identifier for each order.

3. Order Date: The date when the order was placed.

4. Date Key: A numerical representation of the order date (YYYYMMDD).

5. Contact Name: The name of the person who placed the order.

6. Country: The country where the order was placed.

7. City: The city where the order was placed.

8. Region: The region where the order was placed.

9. Subregion: The subregion where the order was placed.

10. Customer: The name of the company that placed the order.

11. Customer ID: A unique identifier for each customer.

12. Industry: The industry the customer belongs to.

13. Segment: The customer segment (SMB, Strategic, Enterprise, etc.).

14. Product: The product was ordered.

15. License: The license key for the product.

16. Sales: The total sales amount for the transaction.

17. Quantity: The total number of items in the transaction.

18. Discount: The discount applied to the transaction.

19. Profit: The profit from the transaction.